

## **WHY PEOPLE FAIL TO GET THE JOB**

Negative factors evaluated during the employment interview and which frequently lead to rejection of the applicant.

1. Poor personal appearance.
2. Overbearing – overaggressive – conceited “superiority complex” – “know-it-all”.
3. Inability to express himself clearly – poor voice, diction, grammar.
4. Lack of planning for career – no purpose and goal.
5. Lack of interest and enthusiasm – passive, indifferent.
6. Lack of confidence and poise – nervousness 0 ill-at-ease.
7. Failure to participate in activities.
8. Overemphasis on money – interest only in the best dollar offer.
9. Poor scholastic record – just got by.
10. Unwilling to start at the bottom – expects too much too soon.
11. Makes excuses – evasiveness – hedges on unfavorable factors in record
12. Lack of tact.
13. Lack of maturity.
14. Lack of courtesy – ill mannered.
15. Condemnation of past employers.
16. Lack of social understanding.
17. Marked dislike for school work.
18. Lack of vitality.
19. Fails to look interviewer in the eye...
20. Limp, fishy hand-shake.
21. Indecision.
22. Loafs during vacation – lakeside pleasures.
23. Unhappy married life.
24. Friction with parents.
25. Sloppy application form.
26. Wants a job for a short time.
27. Little sense of humor.
28. Lack of knowledge of field of specialization.
29. Parents make decision for him/her.

30. No interest in company or industry.
31. Emphasis on whom he/she knows.
32. Unwillingness to go where we send him/her.
33. Cynical.
34. Low moral standards.
35. Lazy and does not listen.
36. Intolerant – strong prejudices.
37. Narrow interests.
38. Spends too much time on the couch.
39. Poor handling of personal finances.
40. No interest in community activities.
41. Inability to take criticism.
42. Lack of appreciation of the value of experience.
43. Radical ideas.
44. Late to interview without good reason.
45. Never heard of company.
46. Failure to express appreciation for interviewer's time.
47. Asks no questions about the job.
48. High pressure type.
49. High maintenance type.
50. Indefinite response to questions.

Source: Unknown